



Wesco International: Making better decisions across functions

Wesco International is a FORTUNE 500® provider of business-to-business distribution, logistics services and supply chain solutions.

Wesco embarked on an AI-first digital transformation journey, two years back, seeking to intelligently transform their processes harnessing the power of data and best-of-breed platforms. Infosys, as their digital and AI innovation partner, helped the business to harvest data to train AI models, bridge talent gaps, manage integration challenges with legacy systems, and stay ahead of the evolving regulatory dynamics of responsible AI.

One of the examples of Wesco's high-impact deployment of AI was the amplification of their sales process. Today, Wesco is seeking to bring gen AI to amplify the process further by creating highly targeted recommendations based on insights around customer preferences and purchase history. Infosys continues to partner with Wesco as they expand their transformation to include value from gen AI across business functions.

"We value our collaboration with Infosys, who has been a key strategic partner for Wesco, supporting us to scale our digital capabilities."

– Akash Khurana, Executive Vice President and Chief Information and Digital Officer, Wesco